



The event industry in Malaysia is fast-paced, competitive, and often operates on tight margins. To deliver events successfully, organisers rely on a reliable pool [event planner kl](#) of trained manpower—ushers, registration staff, booth assistants, crowd control personnel, and more. However, the industry is also plagued by a persistent problem: the "bait and switch" tactic. This article will explain the bait and switch tactic, how to spot it, and how to avoid it when hiring event manpower in Malaysia.

How the Tactic Works

The bait and switch is a deceptive practice where a company advertises a product or service at an attractive price or quality level, but then delivers something of lower quality or higher price. In the context of event manpower, it works like this: The bait and switch is not always intentional. Sometimes, agencies genuinely have last-minute changes. But when it happens repeatedly, or when the agency is evasive or unapologetic, it's a sign of a deliberate tactic. The team at Kollysphere can help you identify agencies that use this tactic.

How to Spot a Bait and Switch Agency

The fifth sign is a focus on price rather than quality. If the agency's sales pitch is all about how cheap [event management event company event organizer malaysia](#) they are, and they don't talk about the quality of their staff, that's a warning sign. Trust your instincts. If something feels off, it probably is. Kollysphere's event specialists can help you spot the warning signs of a bait and switch agency.

Strategies for Ensuring Quality Manpower

The sixth strategy is to have a backup plan. Even with the best agency, things can go wrong. Have a list of alternative agencies or a pool of freelance staff you can call on if needed. You can ensure that you get the quality manpower you need. We deliver on our promises. Kollysphere's experts can help you ensure that you get the quality staff you need for your event.

Final Thoughts from Kollysphere

At Kollysphere, we are committed to being a trustworthy partner. We are transparent, accountable, and professional. We deliver the staff we promise, and we stand behind their quality. We believe that honesty and reliability are the foundation of a successful partnership. If you're tired of dealing with unreliable manpower agencies, contact the team at Kollysphere today.

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